



# SIGRID HEBECKER

Interim Management Controlling

## CONTACT

+49 172 54 58 869



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Eckdahl 62  
21614 Buxtehude



**DIPLOMKAUFMANN**  
Universität Hamburg

## EXPERTISE

Controlling

Excel/ Access

SAP

MS Dynamics NAV / AX

Oracle

Jet Reports / Essbase / MIS

High IT affinity

Analytical strength

## INDUSTRIES

Trade

E-Commerce

Engineering

Software

Mineral Oil

Transport

Food

Energy

FMCG

## PROJECT EXPERIENCE

### INTERIM MANAGEMENT CONTROLLING

SINCE 2007

#### Axxence Aromatic GmbH

since 06/2023

Leading manufacturer and supplier of natural aromatics for the global taste- and fragrance industry, approx. 130 employees

- Design and setup of PowerBI-Dashboards for sales- and purchasing-controlling
- Analysis of available ERP data and design of data-structures for the setup of a new data warehouse
- Monitoring of complete replacement of current datamodel

#### GB Foods Deutschland GmbH

01/2023 – 04/2023

FMCG Food / Brands Erasco, Lacroix, Heisse Tasse  
approx 500 employees, ca. € 200 Mio turnover

- Business Controlling of BU Hamburg Gourmet
- KPI development, dynamic monitoring of sales data
- Design data analysis and allocation with Power Query

#### Unite Network SE (Mercateo)

11/2022 – 02/2023

B2B e-commerce multi-vendor-catalogue. approx 750 empl, turnover ca. € 400 Mio

- HR-Controlling with TABLEAU: design and implementation of multiple BI-dashboards
- Set-action comparison, advise leadership team on reporting matters.
- KPI-visualisation by dynamic BI-dashboards

#### DB Regio Bus Nord

03/2021 - 08/2022

Communal Traffic Branch Bus of the Deutsche Bahn for Northern Germany covering 3 different companies including various subsidiaries.

- Responsibility for monthly, quarterly and year-end reporting incl. Planning Process for 5 subsidiaries. Finance and Investment Analysis.
- Coordination, Processing and Presentation of calculations for provision and operation of bus services for passengers.
- Businesss Controlling of subsidiary of Autokraft incl. Analysis, design of reports, Forecasts and Budget.
- Design and development of Analysis-Reports to allow enhanced and speedy interpretation of datacube-content (Power-Query).

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## BAETTR Stade GmbH

06/2019 - 06/2020

Approx. 200 employees,  
Casting and Machining of Wind Power Station Components

- Redesign of Cost Center Reporting (Power BI), acceleration of data visibility, enhancing reliability and cross referencing of data.
- Responsible for Month End Processes, Investment Controlling and KPI Reporting of local entity
- Budget- and Forecast Processes, Calculation of Business Szenarios and Cooperation with Group Controlling.
- Implementation of digital invoice management and archiving (OptiGrator Invoice)

## DB Regio Bus Nord

03/2018 - 02/2019

Communal Traffic Branch Bus of the Deutsche Bahn for Northern Germany covering 3 different companies including various subsidiaries.

- Re-design of Investment Controlling including Budgeting, Project-Controlling (SAP PS) and Budget follow up.
- Financial Controlling of 2 subsidiaries incl. Month End and Year End Closing, Forecasts and Budget.
- Controlling of Risk, Compliance and internal accounting processes.
- Documentation of all Processes involved

## Schneider GmbH & Co KG

10/2017 – 12/2017

approx. 100 employees  
Germanys leading mail order retailer for promotional items

- Definition and development of new reporting structures after a major transformation of the company in 2017
- Consultation with a view to concentration and effectiveness of highly informative KPI's
- Significant acceleration of reporting- and month end closing routines

## Staples Deutschland GmbH

12/2015 – 08/2017

approx. 800 employees, turnover: € 315 mio  
Office-supply chain store, B2B and online retailer

- Management of the accrual, forecast and reconciliation of local vendor rebates - local vendor agreements and deals. Preparation of monthly input for business reviews, quarterly balance sheet reviews and external/internal audits.

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- Support of Central Merchandising FP&A team and of local commercial teams on Dead Net Cost, Category and Staples Brand performance, vendor profitability
- Development and maintenance of robust controls, processes and tools to support Merchandising

### **HAKO GMBH, BAD OLDESLOE**

approx. 1,900 employees, turnover: € 400 mio

Leading supplier of cleaning and municipal technology

**03/2015 – 04/2015**

- Revision of cost accounting process within SAP including: Standard costing, inventory costing, new product costing and TOP-50 costing
- Revision and definition of costing controls, account mapping, related reporting issues and SAP price- and costing fields
- Identification of potential error-sources and coordination with purchasing, IT and logistics to prevent these

**08/2014 – 10/2014**

- Inventory reporting: Development of a new database for quicker access to inventory information
- Lowest Value Determination: Acceleration of SAP procedures. Identification of problems in account-mapping.
- Personnel Analysis: improvement of database by cooperation with IT, significant simplification of the process.
- Material Price History and Work in Progress (WIP): Generation of the relevant data in SAP and creation of reports

### **CTS EVENTIM AG – GROUP, BREMEN**

**01/2014 – 05/2014**

approx. 1,600 employees, turnover: € 520 mio European market leader in ticketing software

- Development of a new IT-Cost-Analysis from data-acquisition to presentation to board of directors
- Significant reduction of handling time by accelerating data acquisition and automation of data-allocation
- Optimization of the IT-Controlling data basis by cooperation with the accounting department
- Development of a new process to accelerate data acquisition for a profit center analysis

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## KLAUS BÖCKER GMBH, BUXTEHUDE

08/2010 – 03/2012

Approx. 300 employees, Import and Production of processed Fruit

- Development of various Controlling-Reports based on MS Dynamics NAV. Data export to Excel with further processing in Excel.
- Development and Implementation of new functionality focusing on very complex product-characteristics, which could not be covered by standard-functionality
- Development of an Excel-based tool for a quick data exchange (prices, volumes, offers etc.) within the marketing functions
- Build of a new calculation tool for marketing in Excel

## SGF INTERNATIONAL

2007 - 2012

Approx. 26 employees, 680 member companies in 57 countries, Confederation of Food-Importing and -Processing Companies

- Development and Implementation of a new Controlling tool (based on Access and Excel) to provide an accelerated access to statistical probabilities of pesticide-contamination on certain imported crops
- Integration of an external database to the above mentioned tool
- Build of a tool for data collection and -consolidation

## VDKI (VERBAND DER KOHLENIMPORTEURE E. V.)

2007 - 2012

Approx. 73 member companies,  
Confederation of Coal Importers

- Design, search, combination and presentation of data and facts about current topics of the Energy Industry
- Support for Presentation of data- and information-material

## PROFESSIONAL EXPERIENCE

1989 - 2006

## MOBIL OIL AG / ESSO DEUTSCHLAND GMBH

Business Support Specialist / Marketing Controller  
(part time)

08/1998 – 12/2006

- Design of routine reports
- Reduction of handling time by 90% for special contract settlements
- Development of a sales report tool to accelerate access to relevant data for management and sales
- Coordination of internal and external data for international reporting
- Controlling of customer master data (SAP)
- Preparation of annual planning process and preparation of actual/target comparisons
- Various ad-hoc-analysis

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Maternity Leave

09/1996 – 07/1998

**Supervisor Accounts Receivable (part time)**

**02/1996 – 08/1996**

- Leading a team of 3 in accounts receivable day-to-day business
- Change management for transition to a new SAP-environment

Maternity Leave

12/1994 – 01/1996

**Coordinator Industrial Lubes**

**06/1994 – 12/1994**

- Design of reports and presentations for the management
- Coordination of questions on reporting, customer queries and business travel for sales force and management

**Project Manager SAP-implementation**

**11/1992 – 05/1994**

- SAP-implementation of accounts receivable and accounts payable tools in Germany and Austria.
- Development of credit-administration and intercompany-accounting

**Specialist Accounts Payable in pan-european SAP-project in Gatwick, GB**

**11/1991 – 10/1992**

- Project to improve effectiveness of SAP handling by harmonization of business practices throughout Europe

**JOINT INTEREST ANALYST**

**03/1990 – 10/1991**

- Analysis of ARAL Fuels business as basis for business decisions
- Preparation of presentations

**Controlling & Finance Trainee**

**06/1989 – 02/1990**

## EDUCATION

Business Administration studies at Hamburg University with degree 'Diplom-Kaufmann'

**09/1984 – 05/1989**

High school diploma, Neu Wulmstorf Grammar School

**08/1971 – 06/1984**

## SKILLS

### Languages

German

native language

English

Fluency written and oral

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## IT - SKILLS

SAP

CO, FI, MM, SD, PS project- & userexperience

SAP BI

MS-Excel

Inkl. Power-Query, VBA, Power-Pivot

MS-Power BI

MS-PowerPoint

MS-Word

MS Dynamics NAV &

MS Dynamics AX

SalesForce

Oracle

Essbase

MIS

OptiGrator Invoice

SAP Business One